

Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C. 20554

FCC/MELLON

JUL 23 2003

In the Matter of )  
)  
**Shareholders of Berkshire Telephone Company** )  
Transferors )  
)  
**FairPoint Communications, Inc.** )  
**MJD Ventures, Inc.** )  
Transferees )  
)  
For Transfer of Control of Berkshire Cable Corporation, )  
the Holder of International and Domestic Authorizations )  
under Section 214 of the Communications Act )

**JOINT APPLICATION FOR STREAMLINED TRANSFER OF CONTROL  
OF INTERNATIONAL AND DOMESTIC SECTION 214 AUTHORIZATIONS**

Brian F Kelly and the John E Kelly Family Stock Trust (Lisa K Thompson and Katherine M Pesano, Trustees) (collectively, the "Transferors") and FairPoint Communications, Inc ("FairPoint") and its wholly-owned subsidiary MJD Ventures, Inc ("MJD") (collectively, the "Transferees") hereby request streamlined Commission authorization to transfer control of the international and domestic Section 214 authorizations held by Berkshire Cable Corporation ("BCC"), a wholly-owned subsidiary of Berkshire Telephone Company ("BTC"), from the current stockholders of BTC to FairPoint and MJD

The proposed transaction entails the transfer of control of the parent company BTC and its subsidiaries (including BCC) from BTC's current stockholders to MJD (and its parent company FairPoint) Brian F Kelly and the John E Kelly Family Stock Trust hold, in the aggregate, over seventy percent of BTC's common stock, the only class of

BTC stock that is issued and outstanding As the result of the proposed merger of a subsidiary of MJD with and into BTC and the redemption of the common stock of the pre-merger BTC stockholders, MJD directly (and its parent FairPoint indirectly) will acquire all of the common stock of BTC Control of BTC will give MJD and FairPoint control of BCC, the wholly-owned subsidiary of BTC that holds the subject international and domestic Section 214 authorizations

**Transfer of Control of International Section 214 Authorization**

Berkshire Cable Corporation d/b/a Berkshire Long Distance resells switched international long distance toll services to residential and business customers pursuant to an international Section 214 authorization granted by the Commission under File No ITC-214-19970416-00213

In accordance with the requirements of Section 63.24(e) of the Commission's Rules, the applicants submit the following information

**(1) Name, address and telephone number of each applicant:**

**Transferors:**

Brian F. Kelly, the John E. Kelly Family Stock Trust (Lisa K. Thompson and Katherine M. Pesano, Trustees) and the remaining stockholders of BTC can be contacted at their following business address

Berkshire Telephone Company  
19 Broad Street  
Kinderhook, New York 12106  
Telephone (518) 758-9951  
Facsimile (518) 758-9978

**Transferees:**

FairPoint Communications, Inc  
521 East Morehead Street, Suite 250  
Charlotte, North Carolina 28202  
Telephone. (704) 344-8150  
Facsimile (704) 344-1594

MJD Ventures, Inc  
521 East Morehead Street, Suite 250  
Charlotte, North Carolina 28202  
Telephone (704) 344-8150  
Facsimile (704) 344-1594

**(2) Government, state or territory under the laws of which each corporate or partnership applicant is organized:**

BTC and BCC are corporations organized under the laws of the State of New York

FairPoint and MJD are corporations organized under the laws of the State of Delaware

**(3) Name, title, post office address, and telephone number of the officer or contact point to whom correspondence concerning the application is to be addressed:**

**For the BTC Stockholders:**

Brian F Kelly, President  
Berkshire Telephone Company  
19 Broad Street  
Kinderhook, New York 12106  
Telephone (518) 758-9951  
Facsimile (518) 758-9978

With a copy to Counsel

Sylvia Lesse, Esquire  
Kraskin, Lesse & Cosson, LLP  
2120 L Street, N W (Suite 520)  
Washington, D C 20037  
Telephone (202) 296-8890  
Facsimile (202) 296-8893

**For FairPoint and MJD:**

Shirley J. Linn, Esquire  
Vice President and General Counsel  
FairPoint Communications, Inc  
521 East Morehead Street, Suite 250  
Charlotte, North Carolina 28202  
Telephone (704) 344-8150  
Facsimile (704) 344-1594

With a copy to Counsel

Gerard J. Duffy, Esquire  
Blooston, Mordkofsky, Dickens, Duffy & Prendergast  
2120 L Street, N.W. (Suite 300)  
Washington, D.C. 20037  
Telephone (202) 659-0830  
Facsimile (202) 828-5568

**(4) Statement as to whether the applicant had previously received authority under Section 214 of the Act.**

BCC holds global switched resale authority under Section 214 pursuant to File No ITC-214-19970416-00213

Neither BTC nor any of the BTC stockholders has previously received any authority under Section 214 of the Act

Neither FairPoint nor MJD has previously received any authority under Section 214 of the Act. However, various subsidiaries of FairPoint have previously received global switched resale authority under Section 214, including Armour Independent Telephone Company (File No ITC-214-20030429-00209), Bridgewater-Canistota Independent Telephone Company (ITC-214-20030429-00210), Chautauqua & Erie Communications, Inc. (File No ITC-T/C-20000321-00174), Comerco, Inc. (File No ITC-214-20030521-00254), C-R Long Distance, Inc. (File No ITC-214-20000320-00156), El Paso Long Distance Telephone Company (File No ITC-T/C-20000224-00122), Elltel Long Distance Corp. (File No ITC-T/C-20000224-00123), FairPoint Communications Corp. (File No ITC-T/C-20000321-00173), Fretel Communications, LLC (File No ITC-T/C-20000420-00238), Mariana Tel. Inc. (File No ITC-214-20011025-00599), ST Long Distance, Inc. (File No ITC-T/C-20000224-00121), St. Joe Communications, Inc. (File No ITC-T/C-20000224-00119), Taconic TelCom Corp. (File No ITC-98-042-TC), and Union Telephone Company of Hartford, Inc. (File No ITC-214-20030429-00208)

- (5) Name, address, citizenship and principal business of any person or entity that directly owns at least ten (10) percent of the equity of the applicant, and the percentage of equity owned by each of those entities:

**Ownership of BCC:**

<u>Name &amp; Address</u>	<u>% Equity</u>	<u>Citizenship</u>	<u>Principal Business</u>
Berkshire Telephone Company 19 Broad Street Kinderhook, NY 12106	100 0%	NY Corp	Local Exchange Carrier

**Ownership of BTC:**

<u>Name &amp; Address</u>	<u>% Equity</u>	<u>Citizenship</u>	<u>Principal Business</u>
Brian F Kelly 19 Broad Street Kinderhook, NY 12106	44 7%	U S A	Telecommunications
John E Kelly Family Trust 19 Broad Street Kinderhook, NY 12106	29 6%	NY Trust	Telecommunications Investment

**Ownership of MJD:**

<u>Name &amp; Address</u>	<u>% Equity</u>	<u>Citizenship</u>	<u>Principal Business</u>
FairPoint Communications, Inc 521 East Morehead Street Charlotte, NC 28210	100 0%	DE Corp	Telecommunications

**Ownership of FairPoint:**

<u>Name &amp; Address</u>	<u>% Equity</u>	<u>Citizenship</u>	<u>Principal Business</u>
Thomas H Lee Equity Fund IV, L P 75 State Street Boston, MA 02109	42 1%	DE L P	Investments

The general partner of Thomas H Lee Equity Fund IV, L P is THL Equity Advisors, IV, LLC No single individual or entity holds a 10 percent or greater interest in THL and its affiliated funds

Kelso Investment Associates V, L P 320 Park Avenue, 24th Floor New York, NY 10022	35 7%	DE L P	Investments
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The general partner of Kelso Investment Associates V, L P is Kelso Partners V which, in turn, is owned by Messrs George E Matelich, Frank T Nickell, Joseph S Shuchert, Thomas R Wall, IV, Michael B Goldberg, Frank K Bynum, Jr , and David I Wahrhaftig, each of whom is a U S citizen and a holder of less than a five percent general partnership interest

**(6) Certification as to whether or not the applicant is, or is affiliated with, a foreign carrier.**

FairPoint and MJD certify that neither they nor their proposed subsidiary BCC are or will be foreign carriers, and that neither they nor their proposed subsidiary BCC are or will be affiliated with any foreign carrier

**(7) Certification as to whether or not the applicant seeks to provide international telecommunications services to any country for which certain conditions are true.**

FairPoint and MJD certify that neither they nor their proposed subsidiary BCC will provide international telecommunications services to any destination country (a) in which FairPoint, MJD or BCC is a foreign carrier, (b) in which FairPoint, MJD or BCC controls a foreign carrier, (c) in which an entity that owns more than 25 percent of FairPoint, MJD or BCC, or controls FairPoint, MJD or BCC, controls a foreign carrier, or (d) in which two or more foreign carriers (or parties that control foreign carriers) own, in the aggregate, more than 25 percent of FairPoint, MJD or BCC and are parties to, or the beneficiaries of, a contractual relation affecting the provision or marketing of international basic telecommunications services in the United States

**(8) Showing regarding provision of international telecommunications service to a country where the applicant is a foreign carrier or is affiliated with a foreign carrier.**

FairPoint and MJD certify that they and their proposed subsidiary BCC will continue to resell the international switched services of one or more unaffiliated U S carriers. However, neither FairPoint nor MJD nor BCC is a foreign carrier or is affiliated with a foreign carrier. Therefore, neither FairPoint nor MJD nor BCC will provide international telecommunications services to a country where it is a foreign carrier or is affiliated with a foreign carrier

**(9) Regulatory classification under Section 63.10 of the Rules.**

FairPoint and MJD certify that their proposed subsidiary BCC will resell the international switched services of one or more unaffiliated U S carriers. FairPoint and MJD further certify that neither FairPoint nor MJD nor BCC is a foreign carrier or is affiliated with a foreign carrier. Therefore, their proposed subsidiary BCC should presumptively be considered non-dominant for the provision of international communications services on all routes.

**(10) Certification that applicant has not agreed to accept special concessions directly or indirectly from any foreign carrier.**

FairPoint and MJD certify that neither they nor their proposed subsidiary BCC has agreed to accept special concessions directly or indirectly from any foreign carrier with respect to any U S international route where the foreign carrier possesses market power on the foreign end of the route and that they will not enter into such agreements in the future.

**(11) Certification pursuant to 47 C.F.R. Sections 1.2001 through 1.2003 that no party to the application is subject to denial of Federal benefits pursuant to section 5301 of the Anti-Drug Abuse Act of 1988.**

The pre-transaction BTC stockholders, MJD and FairPoint hereby certify, pursuant to 47 C.F.R. Sections 1.2001 through 1.2003, that no party to the present application is subject to denial of Federal benefits pursuant to section 5301 of the Anti-Drug Abuse Act of 1988.

**(12) Qualification for streamlined processing.**

The present application qualifies for streamlined processing under Sections 63.12(a) and (b) of the Commission's Rules. Neither FairPoint nor MJD nor BCC is affiliated with any foreign carrier in any destination market. Neither FairPoint nor MJD nor BCC has an affiliation with a dominant U S carrier whose international switched or private line services the applicants seek authority to resell. Neither FairPoint nor MJD nor BCC seeks authority to provide switched basic services over private lines to a country for which the Commission has not previously authorized the provision of switched services over private lines. Rather, FairPoint and MJD propose only to assume control over BCC and to continue to operate BCC as a non-dominant carrier that resells the international switched services of one or more unaffiliated U S carriers.

**Transfer of Control of Domestic Section 214 Authorization**

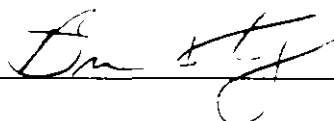
Berkshire Cable Corporation d/b/a Berkshire Long Distance resells domestic long distance toll services to residential and business customers, pursuant to a blanket interstate Section 214 authorization Pursuant to Section 63 04(b) of the Commission's Rules, the applicants are submitting the information required in Sections 63 04(a)(6) through 63 04(a)(12) of the Rules in Attachment A to this application

**Conclusion**

In light of the foregoing, the Commission is respectfully requested to grant its consent, on a streamlined basis, for the transfer control of the international and domestic Section 214 authorizations held by Berkshire Cable Corporation from Brian F Kelly and the John E Kelly Family Stock Trust (Lisa K Thompson and Katherine M Pesano, Trustees) to FairPoint Communications, Inc and its wholly-owned subsidiary MJD Ventures, Inc

Respectfully submitted,

**BRIAN F. KELLY**

By 

Date 7/18/03

**FAIRPOINT COMMUNICATIONS,  
INC.**

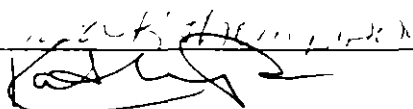
By \_\_\_\_\_

Printed Name \_\_\_\_\_

Title \_\_\_\_\_

Date \_\_\_\_\_

**JOHN E. KELLY FAMILY STOCK  
TRUST**

By 

Printed Name LISA K THOMPSON  
KATHERINE PESANO

Title TRUSTEE

Date 7/18/03

**MJD VENTURES, INC.**

By \_\_\_\_\_

Printed Name \_\_\_\_\_

Title \_\_\_\_\_

Date \_\_\_\_\_

### Conclusion

In light of the foregoing, the Commission is respectfully requested to grant its consent, on a streamlined basis, for the transfer control of the international and domestic Section 214 authorizations held by Berkshire Cable Corporation from Brian F Kelly and the John E Kelly Family Stock Trust (Lisa K Thompson and Katherine M Pesano, Trustees) to FairPoint Communications, Inc and its wholly-owned subsidiary MJD Ventures, Inc

Respectfully submitted,

**BRIAN F. KELLY**

**FAIRPOINT COMMUNICATIONS,  
INC.**

By \_\_\_\_\_

By Shirley J. Linn

Date \_\_\_\_\_

Printed Name Shirley J Linn

Title Vice President

Date July 17, 2003

**JOHN E. KELLY FAMILY STOCK  
TRUST**

**MJD VENTURES, INC.**

By \_\_\_\_\_

By Shirley J. Linn

Printed Name \_\_\_\_\_

Printed Name Shirley J. Linn

Title \_\_\_\_\_

Title Vice President

Date \_\_\_\_\_

Date July 17, 2003

## ATTACHMENT A

### Transfer of Control of Domestic Section 214 Authorization

The following information is submitted in accordance with the requirements of Sections 63.04(a)(6) through 63.04(a)(12) of the Commission's Rules

#### **(1) Description of the transaction:**

The proposed transaction is a transfer of control of all of the issued and outstanding stock of Berkshire Telephone Corporation ("BTC"), the parent company of Berkshire Cable Corporation ("BCC"). FairPoint Berkshire Corporation ("FBC"), a New York corporation wholly-owned by MJD Ventures, Inc. ("MJD"), will merge into and with BTC, with BTC remaining the surviving corporation. BTC will then redeem the stock of Brian F. Kelly, the John E. Kelly Family Stock Trust and the remaining pre-merger BTC stockholders. As a result, MJD will hold 100 percent of the stock of BTC, and will thereafter control BTC and BTC's subsidiaries (including BCC). FairPoint Communications, Inc. ("FairPoint"), the parent company of MJD, will be the ultimate controlling entity.

#### **(2) Description of the geographic areas in which the transferor and transferee (and their affiliates) offer domestic telecommunications services, and what services are provided in each area:**

##### BTC and BCC

BTC is a local exchange carrier that operates three local exchanges (the Kinderhook, Niverville and Stuyvesant Falls exchanges) in the northwest portion of Columbia County in east central New York State. Its local exchange service area encompasses approximately 50 square miles and serves approximately 7,134 access lines (including DSL lines) in and around the communities of Kinderhook, Valatie, Niverville, Stuyvesant and Stuyvesant Falls, New York. BTC provides local exchange service, plus custom calling features and other optional local services (including call forwarding, call waiting, 900 number blocking, automatic redial, caller identification, call return, call trace, distinct ring, speed dialing, three-way calling and hot line service).

BCC is a wholly-owned subsidiary of BTC. BCC provides competitive cable television service in Kinderhook, Valatie and Stuyvesant, New York.

BCC d/b/a Berkshire Long Distance resells intrastate, interstate and international long distance toll services to households and businesses located within BTC's three local exchanges

BCC d/b/a Berkshire Pagers offers a variety of one-way paging services to residents and businesses within BTC's local exchange service area. It provides local area paging service within Columbia County, eastern Greene County and the Capital District of New York State. In addition, through arrangements with other paging carriers, it offers (a) wide area paging service throughout most of New York State and adjacent portions of northern New Jersey and western Connecticut, and (b) regional and national paging plans.

### **FairPoint and MJD**

FairPoint is a telecommunications holding company that owns and operates twenty-nine rural local exchange carriers in eighteen states, including New York State. Its subsidiaries presently operate 142 local telephone exchanges serving approximately 243,408 access lines. FairPoint subsidiaries provide local exchange telephone services, enhanced calling features, long distance toll services, digital subscriber line services, Internet access, advanced data services and cable television services.

MJD is an intermediate holding company within the FairPoint organization. It is responsible for oversight of sixteen (16) of FairPoint's local exchange subsidiaries.

In New York State, FairPoint and MJD presently own two local exchange carriers: Taconic Telephone Corporation ("TTC") and Chautauqua & Erie Telephone Corporation ("CETC").

TTC is a local exchange carrier that operates eleven local exchanges in portions of three New York State counties (Columbia, Rensselaer and Dutchess) and one Massachusetts county (Berkshire). Its local exchange service area encompasses approximately 600 square miles and serves approximately 26,000 access lines in and around the communities of Berlin, Canaan, Chatham, Copake, Hillsdale, Millerton, Nassau, Pine Plains, Stephentown and West Lebanon, New York, and Hancock, Massachusetts. TTC provides local exchange service, Centrex service and voice mail service, plus custom calling features and other optional local services (including call forwarding, call waiting, speed dialing, call back busy, caller identification, calling number trace and three-way calling).

Taconic TelCom Corp., a wholly-owned subsidiary of TTC, resells intrastate, interstate and international long distance toll services to households and businesses located within TTC's eleven local exchanges.

Taconic Technology Corporation ("TTech"), another wholly-owned subsidiary of TTC, provides Internet access services to residents and businesses within TTC's local exchange service area and nearby portions of the Capital District. It also markets and provides paging services and business telephone equipment to customers located primarily within TTC's local exchange service area

CETC is a local exchange carrier that operates seven local exchanges in the northwestern portion of Chautauqua County in southwestern New York State. Its local exchange service area is located over 375 miles from those of BTC and TTC. CETC's local exchange service area encompasses approximately 600 square miles and serves approximately 12,800 access lines in and around the communities of Brocton, Portland, Findley Lake, Mayville, Ripley, Sherman, South Ripley and Westfield, New York. CETC provides local exchange service, Centrex service, 800 Number Service, Digital Subscriber Line services and voice mail service, plus custom calling features and other optional local services (including call forwarding, call waiting, caller identification, personal ring, repeat dial, call return, anonymous call rejection, call trace and three-way calling)

CETC markets and provides paging service to its local exchange customers. Customers may be paged throughout Chautauqua County and also (via arrangements with other paging carriers) within a wider area bounded by Syracuse, New York to the east, Cleveland, Ohio to the west and Pittsburgh, Pennsylvania to the south.

C&E Communications, Inc. ("CECI"), a wholly-owned subsidiary of CETC, markets and resells intrastate, interstate and international long distance toll services to households and businesses located within CETC's seven local exchanges. CECI also operates a Data Solutions division that sells computer equipment and provides networking, maintenance and customization services for computer systems.

Comet, a wholly-owned subsidiary of CETC, provides Internet access services to residents of Chautauqua County, New York.

### **Map**

A map showing the affected local exchange service areas is attached as Exhibit 1.

**(3) Statement as to how the application fits into one or more of the presumptive streamlined categories in section 63.03 or why it is otherwise appropriate for streamlined treatment:**

Neither FairPoint nor MJD nor BCC nor any of their subsidiaries or affiliates is a facilities-based carrier with respect to domestic long distance toll service. Rather, they resell the domestic long distance toll services of unaffiliated, facilities-based interexchange carriers, and have a market share in the interstate, interexchange

market of less than one percent (1 0%), both before and after the proposed transaction

FairPoint presently owns and operates twenty-nine (29) incumbent independent local exchange carriers serving approximately 243,408 access lines in eighteen (18) states. Both before and after its acquisition of BTC (approximately 7,134 access lines), FairPoint will serve only a small fraction of one percent (1 0%) of the subscriber lines installed nationwide. (As of 2001, the number of access lines constituting one percent of the nation's estimated 179,746,541 access lines was 1,797,465. Source: Industry Analysis and Technology Division, Trends in Telephone Service, May 2002, Table 8.1.)

The BTC and TTC local exchange service areas do not overlap, but share a common border of approximately seven (7) miles in Columbia County, New York. Columbia County is part of the Capital District in and around Albany, New York. Verizon is the predominant local exchange carrier in the Capital District. Verizon Wireless and AT&T Wireless provide wireless telecommunications services throughout the Capital District, including Columbia County.

The proposed transaction constitutes the transfer of control of a very small independent local exchange carrier and its subsidiaries to another relatively small company engaged in the provision of local exchange service and related telecommunications, video and information services. It has no potential to harm the public interest, or to impair competition in any local exchange, long distance toll, cable television or other market regulated by the Commission.

**(4) Identification of all other Commission applications related to the same transaction:**

BTC presently holds the license for Business Radio Station WPPA850, while BCC holds the license for Radio and Paging Station KPE254. The applicants will be preparing and filing applications for Commission consent to the transfer of control of these licenses from the existing BTC stockholders to FairPoint and MJD.

**(5) Statement of whether the applicants are requesting special consideration because either party to the transaction is facing imminent business failure:**

No party to the transaction is facing imminent business failure. Therefore, the applicants are not requesting special consideration because a party to the transaction is facing imminent business failure.

**(6) Identification of any separately filed waiver requests being sought in conjunction with the transaction:**

There are no separately filed waiver requests being sought in conjunction with the transaction

**(7) Statement showing how grant of the application will serve the public interest, convenience and necessity, including any additional information that may be necessary to show the effect of the proposed transaction on competition in domestic markets:**

The proposed transaction is a transfer of control of a very small, family-owned local exchange carrier (approximately 7,134 access lines, including DSL lines) and its subsidiaries to a larger, but still relatively small (approximately 243,408 access lines) provider of local exchange and related telecommunications, video and information services. The transaction will enable BTC to gain the benefit of FairPoint's experience and knowledge regarding the provision of service to rural areas, to improve its access to capital markets and affordable financing, and to increase its ability to evaluate and implement state-of-the-art technologies as they develop. As a result, BTC will be better situated to survive and prosper in a changing and increasingly competitive and uncertain telecommunications industry.

The proposed transaction will have no adverse impact upon competition in any regulated telecommunications market.

Like other FairPoint subsidiaries, BTC and its subsidiaries will continue to be managed on a day-to-day basis by local employees. The regulated local exchange and exchange access services, rates and practices of BTC will not change as a result of the proposed transaction, but rather will change only if and when local and industry conditions warrant. Before and after the proposed transaction, both BTC and the FairPoint organization will remain small local exchange carriers.

BTC and FairPoint's local exchange carrier subsidiaries have long ago implemented equal access to interexchange carriers within all of their exchanges, and permit their local exchange customers to presubscribe to the interstate toll services of any and all carriers electing to serve their exchanges. The long distance toll resale operations of BTC and FairPoint's subsidiaries have focused their marketing in non-overlapping areas, and will not possess a significant share of the interstate, interexchange market (much less, a share anywhere near one percent) either before or after the proposed transaction. Hence, proposed transaction will not adversely impact competition in the interstate long distance toll service market.

Finally, the paging markets in which BTC, FairPoint and their subsidiaries participate are highly competitive. The commonly-controlled FairPoint-BTC entity will not have any more market power in these competitive markets after the proposed transaction than FairPoint and BTC have before the transaction.

**CERTIFICATE OF SERVICE**

I, Kelly Laraia, hereby certify that a copy of the foregoing **"Joint Application for Streamlined Transfer of Control of International and Domestic Section 214 Authority"** was served this 23<sup>rd</sup> day of July, 2003, by first class mail as indicated, to the persons listed below

The Honorable George E Pataki  
Office of the Governor  
State Capitol  
Albany, NY 12224

The Honorable Colin L Powell  
Secretary of State  
United States Department of State  
2201 C Street, N W  
Washington, D C 20520

The Honorable Donald H Rumsfeld  
Secretary of Defense  
1000 Defense Pentagon  
The Pentagon  
Washington, D C 20301

Tracey Wilson  
Competitive Policy Division  
Wireline Competition Bureau  
445 12<sup>th</sup> Street, S W , 5-C437  
Washington, D C 20054

Jeremy Miller  
Competitive Policy Division  
Wireline Competition Bureau  
445 12<sup>th</sup> Street, S W , 5-C211  
Washington, D C 20054

Qualex International  
445 12<sup>th</sup> Street, S W , CY-B402  
Washington, D C 20054

  
\_\_\_\_\_  
Kelly Laraia

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